Fleet Forum

November 7, 2018



Introductions

Welcome first time attendees





NASCA 2018 Institute on Management and Leadership awarded the State of Utah Motor Pool with "Innovation in State Government" for the On-Demand program.



Rate Changes and Impacts

Action Change

Approve Lease rate modifications (\$807,900)

Approve all other existing rates





As of July 1, 2019

Motor Pool Monthly Lease Rate



Retroactively applied to all vehicle leases



Debt To General Fund





Telematics

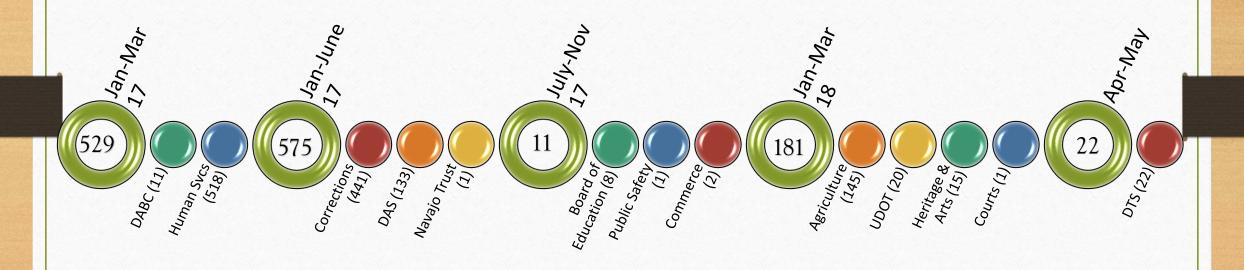


- Phase I: Installation
- Phase II: Training and Optimization
- Phase III: Report



Telematics Program Timeline

Phase I Installation





New Customers

MASOB Pool

GOMB

School for Deaf and Blind



Telematics



- Phase I: Installation
- Phase II: Training and Optimization
- Phase III: Report



REPORTS AND SCORECARDS







Most Utilized Vehicles

	Vehicle	Days Driven
1	FO15589	31
2	FO16229	31
3	FO16680	31
4	FO16882	31
5	FO17167	31
6	FO17168	31
7	FO17266	31
8	FO17617	31
9	FO17625	31
10	FO18239	31

Vehicle	Drive Time
FO16680	263:41:46
FO17617	227:07:19
FO18571	223:22:21
FO17167	198:26:51
FO18569	164:19:04
FO17166	139:42:07
FO17168	134:58:24
FO18573	128:21:37
FO15608	125:49:41
FO16679	110:22:13

Vehicle	Mileage
FO18245	6027.59
FO18137	5568.48
FO15544	5140.63
FO18131	5120.52
FO16680	4564.20
FO15588	4418.21
FO17377	4377.47
FO18136	4242.49
FO17262	3790.93
FO17261	3721.40

Least Utilized Vehicles

	Vehicle	Days Driven
1	FO10466	1
2	FO12975	1
3	FO13110	1
4	FO13570	1
5	FO14688	1
6	FO14704	1
7	FO16904	1
8	FO17317	1
9	FO14614	2
10	FO14614	2

Vehicle	Drive Time
FO13110	00:00:22
FO14704	00:01:30
FO14688	00:01:42
FO12975	00:03:02
FO16920	00:03:24
FO17317	00:06:41
FO16911	00:08:45
FO15587	00:11:34
FO16904	00:12:36
FO16916	00:14:28

FO17317	0.09
	0.19
FO16920	
FO16904	0.26
FO15587	0.27
FO16911	0.30
FO16916	0.43
FO10466	2.86
FO14601	4.27
FO10929	4.31
FO17620	7.43



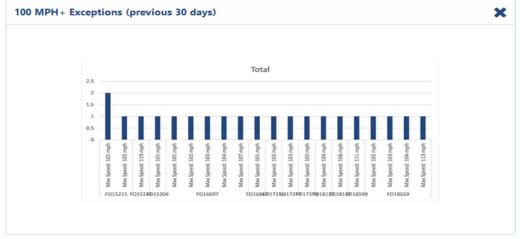










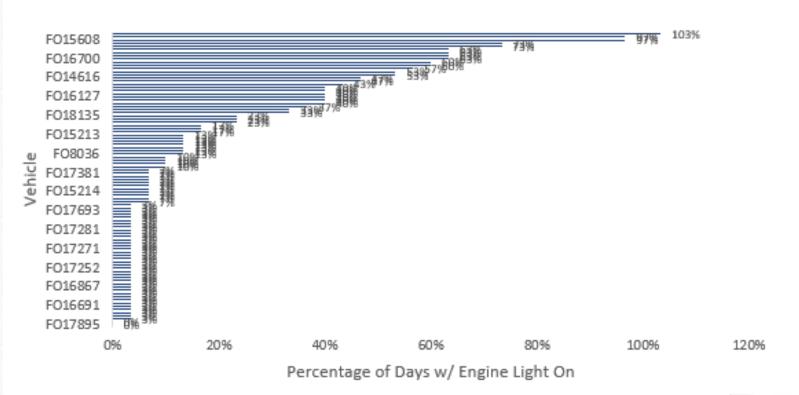






Engine Light Report

Eric Burton, eburton@Utah.gov





Engine Faults

Engine Light Report

Eric Burton, eburton@Utah.gov

FO16700 CRAPP3, C Passenger

Crankshaft position - camshaft position correlation bank 1 sensor b

Firmware update applied

General vehicle warning light is on

Low priority warning light on

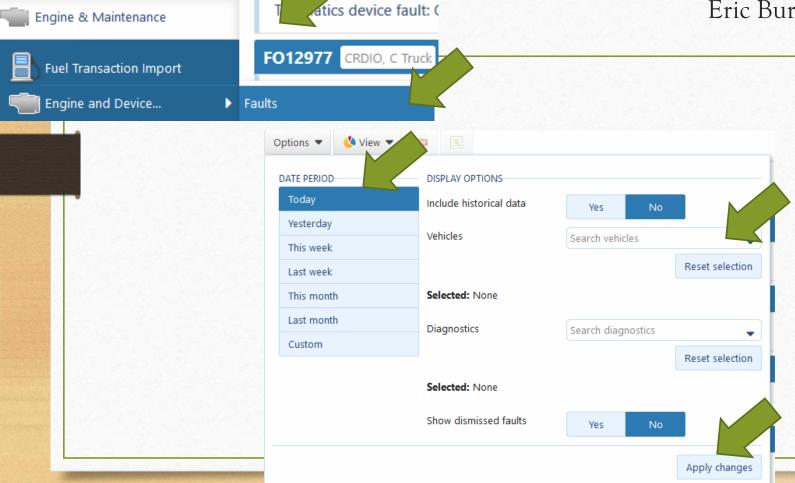
Transmission fluid pressure sensor/switch D circuit low

Transmission fluid pressure sensor/switch E circuit low





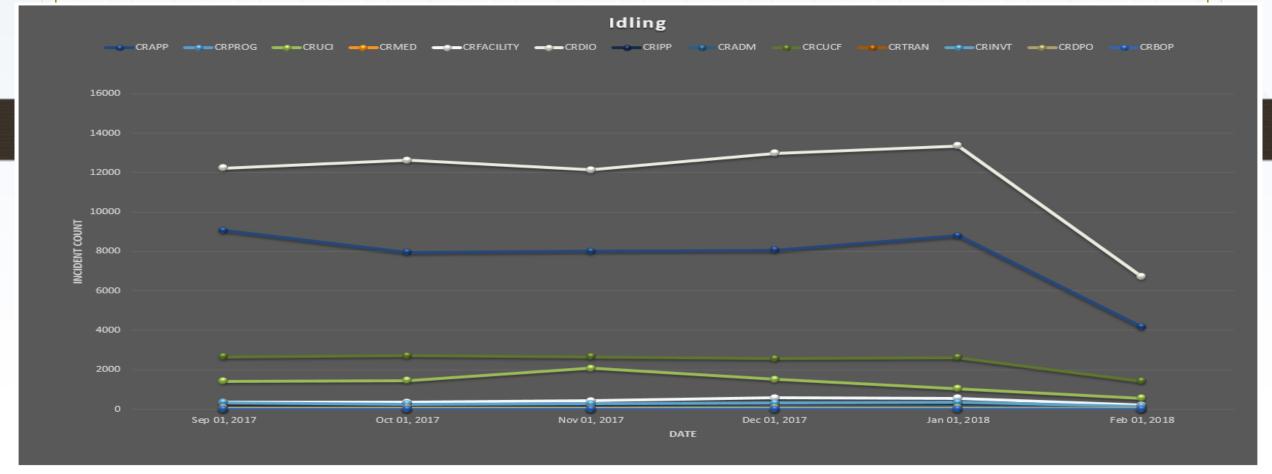
Eric Burton, eburton@Utah.gov





GEOTAB

							12.11.11.11.11.11.11.11.11.11.11.11.11.1		12.11.11.11.11.11.11.11.11.11.11.11.11.1			(1,100)			
Period Start Date	-	CRAPP	CRPROG	CRUCI	CRMED	CRFACILI	CRDIO	CRIPP	CRADM	CRCUCF	CRTRAN	CRINVT	CRDPO	CRBOP	Grand Total
Sep 01, 2	2017	9049	1	1425	40	353	12229	116	59	2652	9	325	67	0	26325
Oct 01, 2	2017	7959	2	1458	58	352	12615	111	49	2720	7	254	59	0	25644
Nov 01, 2	2017	8001	0	2075	62	428	12130	149	67	2661	16	277	56	0	25922
Dec 01, 2	2017	8053	1	1504	77	576	12981	147	131	2562	16	306	68	0	26422
Jan 01, 2	2018	8796	0	1042	70	557	13359	160	146	2615	22	351	57	0	27175
Feb 01, 2	2018	4162	1	550	36	193	6718	96	64	1423	6	138	27	0	13414
Grand Total		46020	5	8054	343	2459	70032	779	516	14633	76	1651	334	0	144902



Telematics



- Phase I: Installation
- Phase II: Training and Optimization
- Phase III: Report



SUCCESS + Project

Geotab Pilot Study

September 4, 2018



Geotab Pilot Study

- The State of Utah Division of Fleet Operations has completed the first full year of their Geotab telematics pilot.
- This report reviews: findings discovered, best practices developed, areas of improvement they plan to achieve, and overall cost analysis of the program thus far and estimated in the future.



Governor's Report

Objectives Defined

- Reduce Fuel Costs
- Reduce Maintenance Costs
- Reduce Accident Costs
- Reduce Unnecessary Fleet Vehicles
- Increase Productivity

Telematics Defined

• The Gathering, transmitting, storing, and processing of vehicle data for the purpose of tracking and monitoring vehicle measurements and utilization.



Short-Term Tactics



• Fuel Savings:

Discourage unnecessary idling and excessive speeding

• Maintenance Savings:

 Proactively manage check engine light alerts and low battery notifications.

Accident Savings:

- Real-time driver alerts increase seat belt usage.
- Reduction of speeding and aggressive driving behavior

• *Underutilization*:

• Analyze utilization on miles including number of days.



Obstacles



• Logistics:

• Distance, weather and total number of units

• Installation:

- Trouble shooting poor installations.
- Standards for the differing types of vehicles
- Best practices learned

• Training:

- Training took place in stages
- Delay in seeing results

• Policy:

• Longer than expected time creating rules and policies to govern telematics.



Results from Pilot Group

Savings Summary

	Fuel Savings	Maintenance Savings	Safety Savings	Total Savings	Cost of Telematics
Cumulative Monthly	\$11,540.00	\$7,500.00	\$4,763.00	\$23,803.00	\$21,547.00
Cumulative Annually	\$138,460.00	\$90,000.00	\$56,760.00	\$285,220.00	\$258,567.00
Per Device per Month	\$10.60	\$6.90	\$4.30	\$21.80	\$19.75



Results from Pilot Group

\$	Co	st F	Per	
Vehic	le	Per	Montl	n

Device Cost	0.00	
Device Service Cost	-19.75	
Device Administration Cost	-5.50	
Device Installation Cost	-0.50	
Commercial Maintenance Savings	11.20	
Internal Maintenance Savings	2.34	
Fuel Cost Savings	14.80	
Accident Savings	2.12	
Total	4.71	



Future Savings and Success



• Predictive Analytics:

- Battery Failure
- Accidents
- Maintenance

• Smart State Insights:

- Traffic flow and considerations (i.e. potholes, roadside temperatures, signal optimization)
- Real time pollution data



Life Cycle Audit





Lowest Total Cost of Ownership

- Life Cycle Audit
 - Salvage value has greatest impact on lowering overall life cycle cost.
 - Shorten lifecycles
 - Speed up mileage accumulation



Internal Audit recommendation

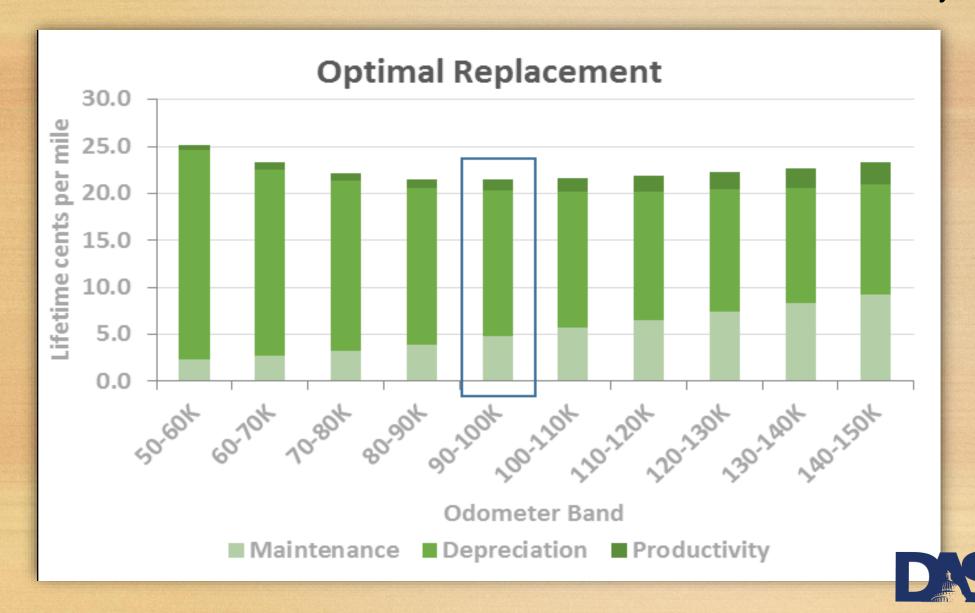
"Utah develop a vehicle management system... that encourage a lower cost per mile. Fleet should meet with Agencies to develop mileage classes, standards, lease rates and terms. Times to surplus and ages could vary depending on agency needs but lease terms of 90,000 to 100,000 miles and 6 to 8 years should be considered for usual travel. Minimum mileage standards should be enforced."



Wheels Analysis - Sedans

Utah Division of

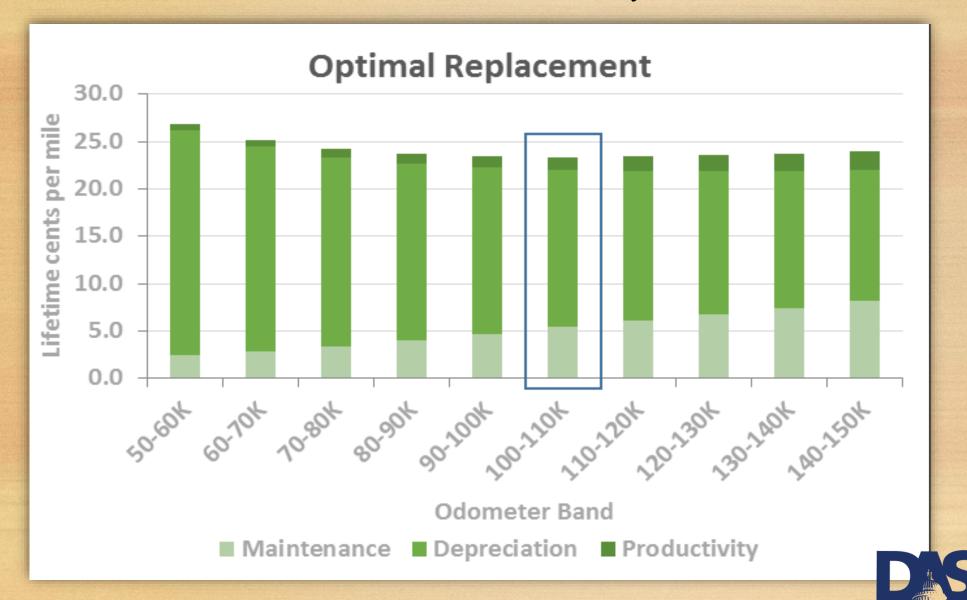
Fleet Operations



Wheels Analysis – Half Ton Pickup Trucks

Utah Division of

Fleet Operations



Mileage Standards

Utah's standards are generally between 5,500 - 7,032 per year

Mileage Standards for Three States

	STANDARD (Minimum Miles Per		
STATE	Year General Purpose Sedan)		
Oregon	7080*		
Washington	10,000		
North Dakota	14,000		
	*Oregon has multiple standards.		
	7080/year is the lowest		



Age and Mileage Standards

- 39% of the fleet is over 6 years old
- 29% of fleet is currently identified as underutilized



Discuss Future Plans

• Vehicle Replacements caught up – start to shorten and work to update process, policies and rules.

 Better utilization standards that include time, days and miles. Work to update process, policies and rules. Utah Division of Fleet Operations

New App

Can be found on Google Play and iTunes under "Utah DFO"



Enhancements to the App

- Design updates
- Maintenance Vendor Rating System
 - Price, customer experience, rework, billing
- Trip cost estimator



COGNOS Tool Training

Tamara Anton



Cognos Reporting Tool Training

URL: https://analytics.dts.Utah.gov/ibmcognos

• Purpose: Provide actionable data to Agencies, Upper Management and Fleet Managers.



Access

You must request access to Cognos through your Fleet Manager.

Fleet Managers will contact Karen Maycock, Fleet Operations at kmaycock@Utah.gov Fleet Managers will provide employee name and email address

Higher Education Access:

Current email address can be used

Go to: https://login.Utah.gov/user/create to create an account

Complete form, security questions, enter code that will be sent to your email address and press activate

Follow the three steps above for State employees.

Sign onto Cognos using your LAN or account sign on



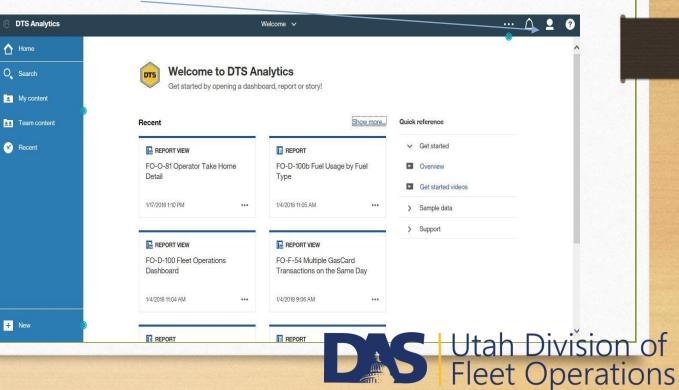
Sign on with LAN -

UMD Account Welcome page will display.

To Log Off: Click on the White Head on the right side of the banner.

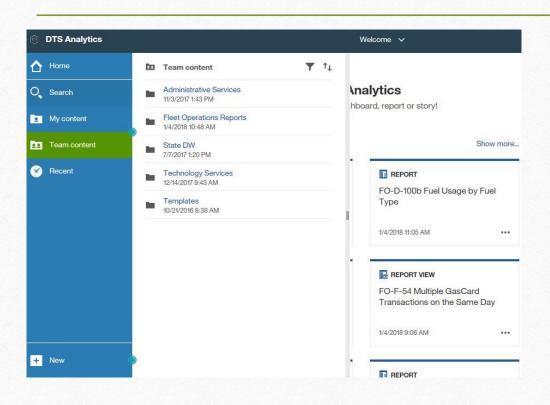
(You won't have any reports in recent until you open a report)

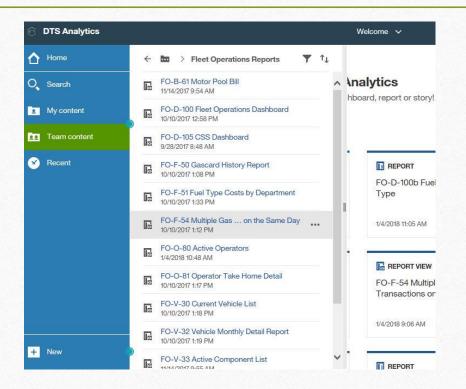




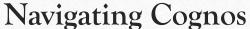
Select Team Content, then Fleet Operations to navigate to reports.

(Your options will look different due to security restrictions)





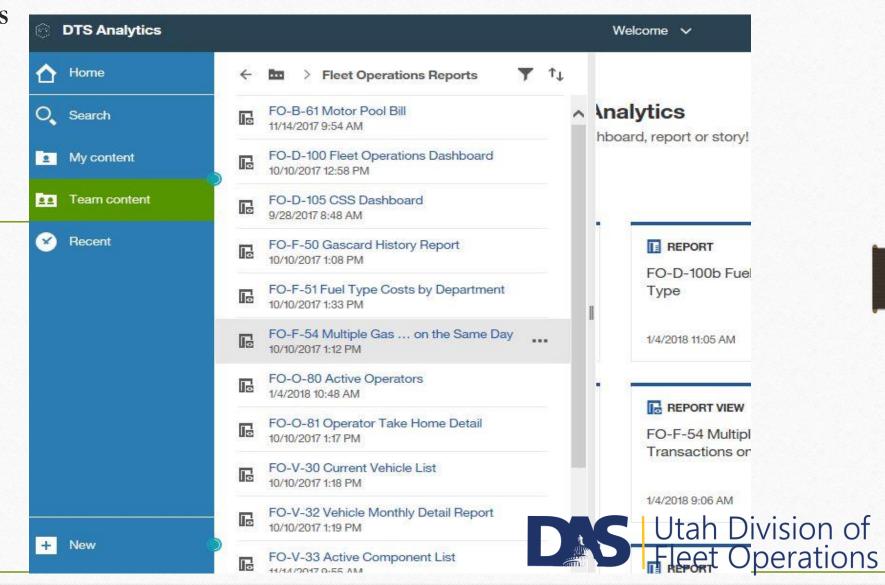




Home will take to back to the welcome page

The Welcome with down arrow in the banner will show you the reports you have open. You can toggle back and forth between your open reports using this down arrow.

Search: Can look for a report with a keyword

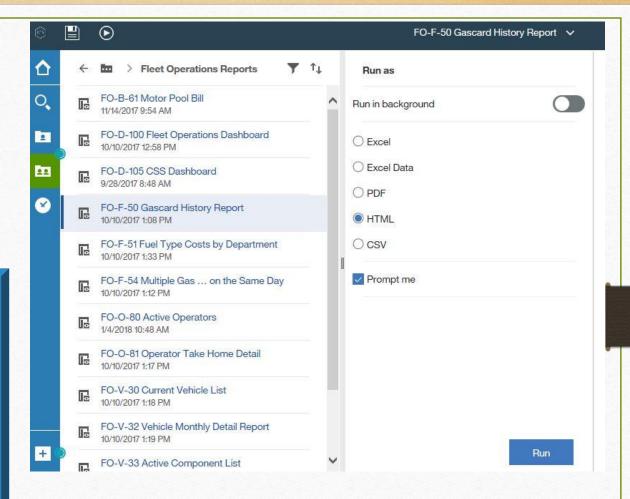


Navigating Cognos

To run a report, click on the report you wish to view. This will default to HTML format. If you click on the ellipse next to the report you will receive the options: HTML, PDF, EXCEL, EXCEL Data, CSV.

Recent reports viewed can be rerun by clicking on the ellipse and choosing the format.

To rerun, you can also click on the play button next to the save icon in the banner. This will give you the same options. If you rerun a report using a different format the prompt will remain from the previous format. Choose the reset prompts and run to clear the prompt.





Running Cognos in HTML

HTML is the default format. Simply clicking on a report will run it in HTML

Or, click on the ellipse and choose HTML

If the report has a lot of data, you will see the page down, page up, top, bottom at the bottom of the page to help you navigate through the data



Gascard History Report

ADMINISTRATIVE SERVICES Equipment No: FO17156

FO-F-50 Gascard History Report >

Year	Make	Model	Class Description	Class	Status	Assigned To	Customer No	Asset No
2015	FORD	F350 XLT	TRK 1T EXT CAB 4X4 C&C DIESEL	0284	AM	TODD KING	229889	

ırd	Trans Date	Tran Time	Tran Type	Employee No	Employee Name	Odometer	Fuel Type	Quantity	Price P/Gal	Total	Vendor	Location
731	05/27/2015	1715	SALE	FOTK	KING, TODD-FO	167	CLEAR DIESEL #2 ULS	31.90	\$1.99	\$63.38	COLTON #435	SR 6-1 MI S OF COLTON JCT COLTON UT 99999
1	08/01/2015	1312	SALE	FOTK	KING, TODD-FO	531	CLEAR DIESEL #2 ULS	26.40	\$2.02	\$53.38	LEHI #623	2760 N FRONTAGE RD LEHI UT 84043
1	06/02/2015	1534	SALE	FOTK	KING, TODD-FO	807	CLEAR DIESEL #2 ULS	24.10	\$2.13	\$51.42	PROVO CITY SHOP	420 EAST 1350 SOUTH PROVO UT 84606
ı	08/03/2015	1558	SALE	FOTK	KING, TODD-FO	1049	CLEAR DIESEL #2 ULS	18.80	\$2.10	\$39.39	MT PLEASANT #334	440 N STATE ST MT PLEASANT UT 84647
ı	06/04/2015	1539	SALE	FOTK	KING, TODD-FO	1451	CLEAR DIESEL #2 ULS	12.50	\$2.22	\$27.69	BLUFF#421	ST RT 191 S OF TOWN BLUFF UT 84512
		1035	SALE	FOTK	KING, TODD-FO	1039	CLEAR DIESEL #2 ULS	21.80	\$2.28	\$49.32	MONTICELLO #423	701 E 200 N MONTICELLO UT 84535
	06/15/2015	1412	SALE	FOTK	KING, TODD-FO	1804	CLEAR DIESEL #2 ULS	29.50	\$2.02	\$59.65	LEHI #623	2760 N FRONTAGE RD LEHI UT 84043
- 1	08/16/2015	1530	SALE	FOTK	KING, TODD-FO	1970	CLEAR DIESEL #2 ULS	13.00	\$2.91	\$37.84	GREEN RIVER STATE PARK	450 S GREEN RIVER BLVD GREEN RIVER UT 84525
- 1	06/18/2015	1130	SALE	FOTK	KING, TODD-FO	2441	CLEAR DIESEL #2 ULS	13.70	\$2.34	\$32.02	LOA #331	276 N MAIN ST LOA UT 84747
		0655	SALE	FOTK	KING, TODD-FO	2283	CLEAR DIESEL #2 ULS	30.22	\$2.52	\$76.13	MARKET EXPRESS	850 CARBON AVE PRICE UT 84501
	08/22/2015	1116	SALE	FOTK	KING, TODD-FO	2703	CLEAR DIESEL #2 ULS	20.10	\$2.14	\$43.05	SOUTH OGDEN CITY	5590 SOUTH 600 EAST SOUTH OGDEN UT 84405
	06/23/2015	1658	SALE	FOTK	KING, TODD-FO	2959	CLEAR DIESEL #2 ULS	21.80	\$2.17	\$47.24	WELLINGTON #434	1435 E HWY 8 WELLINGTON UT 84542
	06/24/2015	1135	SALE	FOTK	KING, TODD-FO	3174	CLEAR DIESEL #2 ULS	21.00	\$1.98	\$41.08	PANGUITCH #325	470 E CENTER ST PANGUITCH UT 84759
	08/25/2015	0909	SALE	FOTK	KING, TODD-FO	3552	CLEAR DIESEL #2 ULS	28.00	\$2.10	\$58.67	MT PLEASANT #334	440 N STATE ST MT PLEASANT UT 84847
1	08/29/2015	0833	SALE	FOTK	KING, TODD-FO	3786	CLEAR DIESEL #2 ULS	23.00	\$2.16	\$49.75	COLTON #435	SR 6-1 MI S OF COLTON JCT COLTON UT 99999
1	08/30/2015	1638	SALE	FOTK	KING, TODD-FO	4280	CLEAR DIESEL #2 ULS	18.40	\$2.30	\$42.37	EMERY DOT	375 E 300 N EMERY UT 84522
	U0/3U/2U15	1136	SALE	FOTK	KING, TODD-FO	4088	CLEAR DIESEL #2 ULS	25.50	\$3.31	\$84.53	LEVAN UDOT #828	98 N 200 W LEVAN UT 84639
Ì	07/04/2016	1119	SALE	FOTK	KING, TODD-FO	4442	CLEAR DIESEL #2 ULS	13.20	\$2.29	\$30.23	EUREKA #821	US 6 E OF TOWN EUREKA UT 84628
	07/01/2015	1712	SALE	FOTK	KING, TODD-FO	4757	CLEAR DIESEL #2 ULS	28.20	\$2.17	\$81.30	SANTAQUIN#824	285 W MAIN SANTAQUIN UT 84655



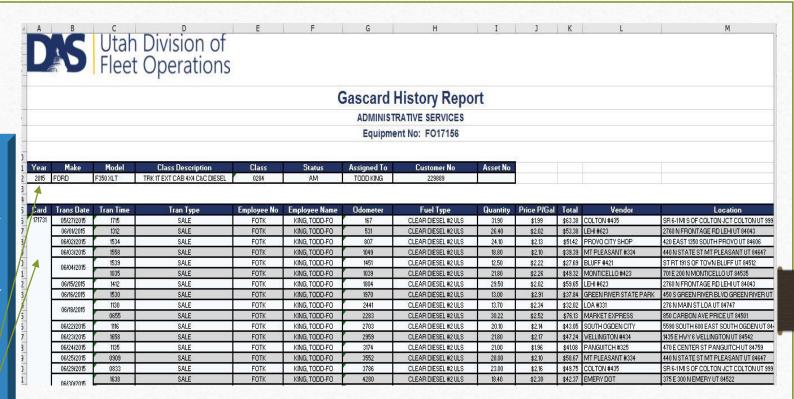
Running Cognos in Excel

Choosing Excel to run your reports will keep the format of the actual cognos report. You can then sort, filter your data.

For extremely lengthy reports data may appear on several tabs when downloaded.

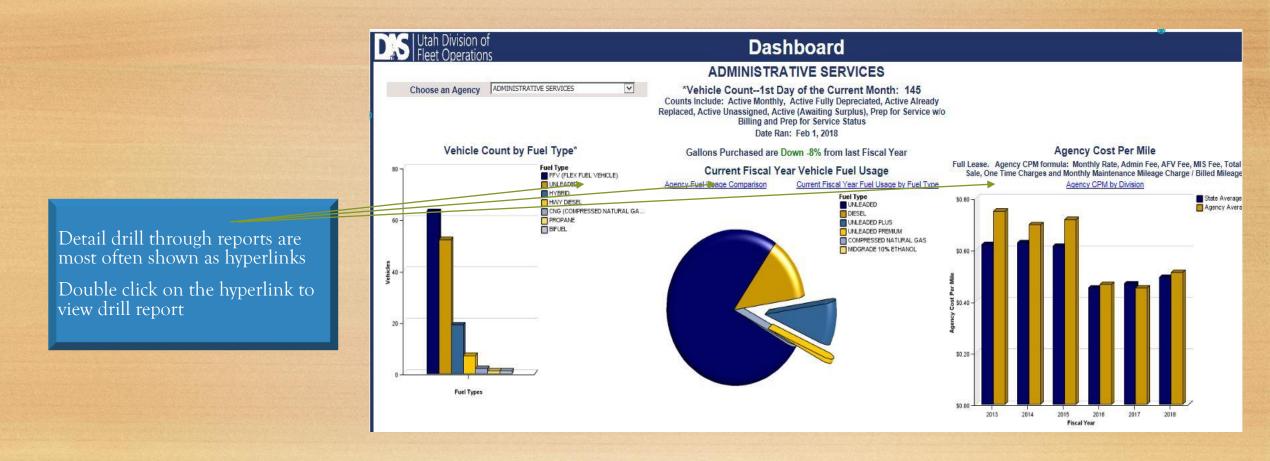
Running Excel data will remove the formatting and just show the data.

If multiple lists (like shown), choosing excel will only display the top list.





Drill through to details





There Can be drill reports within drill reports.

This drill allows you to break down the entire Agency (Administrative Services) into Divisions

Double click on the Division hyperlink.



Agency Cost Per Mile by Division

ADMINISTRATIVE SERVICES

Fiscal Year	Agency CPI
ADMINISTRATIVE SERVICES	
2017	\$0.29
2016	\$0.29
2015	\$0.51
ADMINISTRATIVE SERVICES TOTAL	\$0.36
BUILDING BOARD	
2018	\$0.38
2017	\$0.34
BUILDING BOARD TOTAL	\$0.35
DFCM - CONSTRUCTION MANAGEMENT	
2018	\$0.32
2017	\$0.27
DFCM - CONSTRUCTION MANAGEMENT TOTAL	\$0.30
DFCM - FACILITIES	37
2018	\$0.60
2 017	\$0.54
DFCM - FACILITIES TOTAL	\$0.58
FACILITIES & CONSTRUCTION MGMT	46) 44
2018	\$0.72
2017	\$0.47
2018	\$0.46
2015	\$0.70
2014	\$0.74
2013	\$0.72



Now you can see the cost per mile by month seeing which month is driving up costs.

Double click on a month.



Agency Cost Per Mile by Fiscal Month

ADMINISTRATIVE SERVICES

Fiscal Year/Month	Agency CPM			
ADMINISTRATIVE SE	RVICES			
201705	\$0.29			
201704	\$0.27			
201703	\$0.59			
201702	\$0.23			
201701	\$0.29			
201612	\$0.31			
201811	\$0.37			
201610	\$0.22			
201609	\$0.27			
201808	\$0,27			
201807	\$0.44			
201606	\$0.29			
201805	\$0.37			
201804	\$0.35			
201803	\$0.24			
201802	\$0.25			
201801	\$0.37			
201512	\$0.72			
201511	\$0.72			
201510	\$0.45			
201509	\$14.53			
201508	\$0.34			





You will now see a listing of vehicles in the month of your choice.

Double click on the Vehicle to see the costs

Agency Cost Per Mile by Vehicle

201705

Equipment ID	Vehicle Description	cle Description Status								
ADMINISTRATIVE SERVICES										
FO16973	2015 TOYOTA PRIUS II	AM	\$0.29							





Agency Cost Per Mile Vehicle Detail

Equipment No: FO16973

No Data Available

Usually the final drill report will give you the lowest level of detail

Fiscal Year/Month	Division	Billed Mileage	Lease Rate	Admin Fee	MIS Fee	AFV Fee	OTC Amount	Gallons	Total Sale	Mileage Rate	Maintenance Mileage Charge	Agency CPM
201509	ADMINISTRATIVE SERVICES	16	\$165.08	\$48.57	\$2.72	\$3.63	\$0.00	1.000	\$10.19	\$0.14	\$2.24	\$14.53
201510	ADMINISTRATIVE SERVICES	840	\$165.08	\$48.57	\$2.72	\$3.63	\$0.00	19.979	\$42.57	\$0.14	\$117.80	\$0.45
201511	ADMINISTRATIVE SERVICES	419	\$165.08	\$48.57	\$2.72	\$3.63	\$0.00	9.788	\$24.96	\$0.14	\$58.66	\$0.72
201512	ADMINISTRATIVE SERVICES	437	\$165.08	\$48.57	\$2.72	\$3.63	\$0.00	10.911	\$33.64	\$0.14	\$81.18	\$0.72
2015 Total		1,712	\$660.32	\$194.28	\$10.88	\$14.52	\$0.00	41.678	\$111.36		\$239.68	\$0.72
201601	ADMINISTRATIVE SERVICES	863	\$165.08	\$48.57	\$2.72	\$3.63	\$0.00	20.202	\$63.27	\$0.04	\$34.52	\$0.37
201602	ADMINISTRATIVE SERVICES	1,581	\$165.08	\$48.57	\$2.72	\$3.63	\$0.00	38.257	\$84.93	\$0.06	\$94.86	\$0.25
201603	ADMINISTRATIVE SERVICES	1,823	\$165.08	\$48.57	\$2.72	\$3.63	\$0.00	42.684	\$110.88	\$0.08	\$109.38	\$0.24
201604	ADMINISTRATIVE SERVICES	933	\$165.08	\$48.57	\$2.72	\$3.63	\$0.00	22.480	\$48.72	\$0.06	\$55.98	\$0.35
201605	ADMINISTRATIVE SERVICES	815	\$165.08	\$48.57	\$2.72	\$3.63	\$0.00	18.872	\$35.13	\$0.06	\$48.90	\$0.37
201606	ADMINISTRATIVE SERVICES	1,183	\$165.08	\$48.57	\$2.72	\$3.63	\$0.00	29.974	\$57,40	\$0.06	\$70.98	\$0.29
201607	ADMINISTRATIVE SERVICES	844	\$165.08	\$48.57	\$2.72	\$3.63	\$0.00	17.773	\$27.88	\$0.06	\$38.64	\$0.44
201608	ADMINISTRATIVE SERVICES	1,326	\$165.08	\$48.57	\$2.72	\$3.63	\$0.00	33.959	\$53.85	\$0.06	\$79.56	\$0.27
201609	ADMINISTRATIVE SERVICES	1,210	\$165.08	\$48.57	\$2.72	\$3.63	\$0.00	28.188	\$36.98	\$0.08	\$72.60	\$0.27
201610	ADMINISTRATIVE SERVICES	1,908	\$165.08	\$48.57	\$2.72	\$3.63	\$0.00	45.564	\$78.52	\$0.06	\$114.48	\$0.22
201611	ADMINISTRATIVE SERVICES	823	\$165.08	\$48.57	\$2.72	\$3.63	\$0.00	19.418	\$37.73	\$0.06	\$49.38	\$0.37
201612	ADMINISTRATIVE SERVICES	1,073	\$165.08	\$48.57	\$2.72	\$3.63	\$0.00	25.155	\$47.94	\$0.06	\$84.38	\$0.31
2016 Total		14,182	\$1,980.96	\$582.84	\$32.64	\$43.56	\$0.00	340.526	\$680.79		\$833.66	\$0.29
201701	ADMINISTRATIVE SERVICES	1,258	\$165.08	\$48.57	\$2.72	\$3.63	\$0.00	28.381	\$63.51	\$0.06	\$75.38	\$0.29

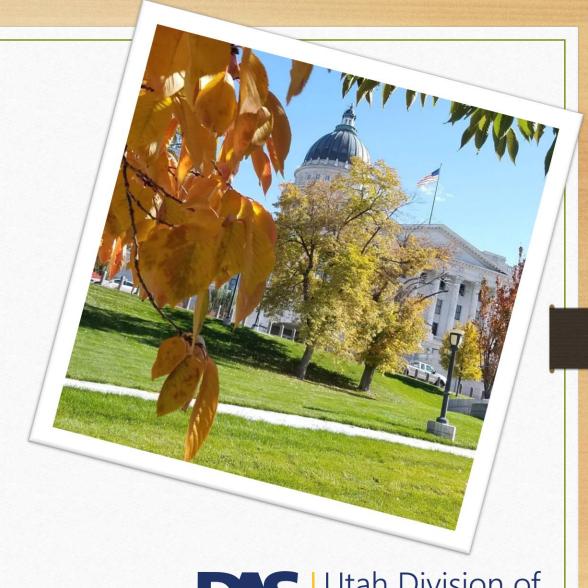
Fleet Focus Reports



Unused Reports Going Away

 Meter Usage Excess And Negative Report

Motor Pool Break Even Report





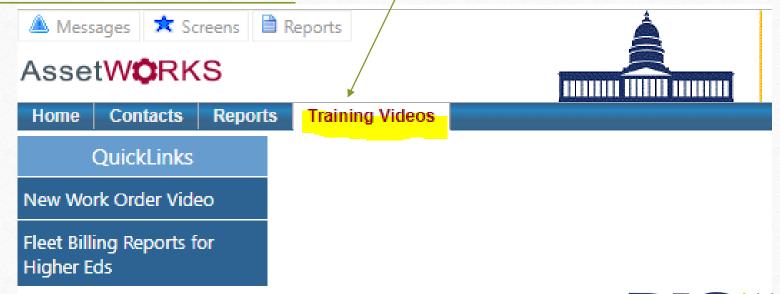
Location of Reports



Online Training

Fleet Operations will be making some training videos regarding individual reports.

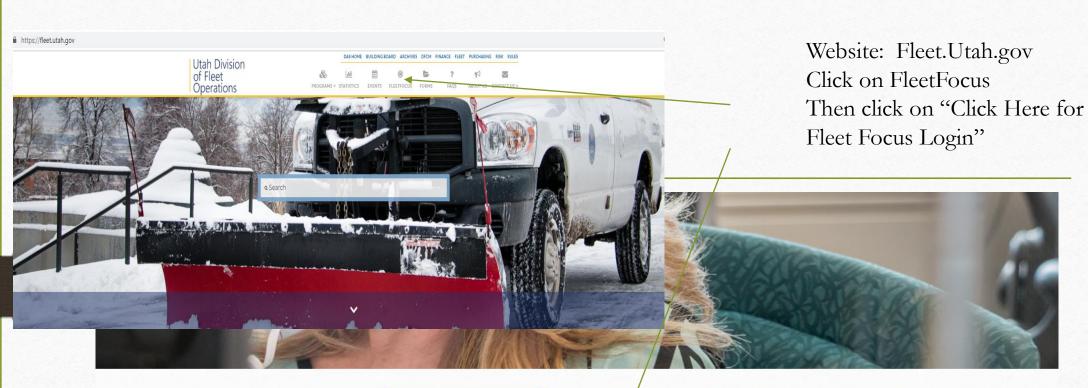
Check here for tutorials coming soon!





Web Reports	New Name	New Loca
Statute 63A-9-401.5 - Vehicle Fleet Cost Efficiency Plans:		
Submit a Cost Efficiency Goal	TBD Google Doc or other	
ubmit a Cost Efficiency Action Already Taken	TBD Google Doc or other	
Goals and Actions Report	TBD Google Doc or other	
ehicle Level Reports: (Specific vehicle being queried)		
/ehicle Monthly Usage	FO-V-34 Vehicle Monthly Usage Report	Cognos
Gascard Fueling History: [.pdf file] [.xls file]	FO-F-50 Gascard History Report	Cognos
Gascard Fuel Billing History	FO-B-59 Fuel Bill Detail Report; FO-B-60 Fuel Bill Summary Report	Cognos
Vehicle Detail (previously called Maintenance History Report by Vehicle)	FO-V-32 Vehicle Monthly Detail Report	Cognos
leet Detail Reports: (All vehicles listed by user security)		
Bill - Motor Pool: [.pdf file] [.xls file]	FO-B-61 Motor Pool Bill - Prior to FY2019	Cognos
ill - Motor Pool: [.pdf file] [.xls file]	Billing Reports FY19	FA
Bill - DOT Aeronautics: [.xls file]	DOT Aeronautics Billing	FA
Component Listing	FO-V-33 Active Component List	Cognos
Fleet at a Glance	Cognos Dashboards	Cognos
Meter Usage Excess and Negative Report	not recreating	Ů
MotorPool Break Even Report	not recreating	
Outstanding Recalls Report	FO-V-35 Outstanding Recalls	Cognos
PMs Past Due (by mileage only): [.pdf file] [.xls file]	PMs Due	FA
., ., ., .,		PA
PMs Soon Due (by mileage only): [.pdf file] [.xls file]	rolled into the PM's due report	
/ehicle Listing: [.pdf File] [.xls File]	FO-V-30 Current Vehicle List	Cognos
/ehicle Listing (sorted by Equip): [.pdf File]	FO-V-30 Current Vehicle List	Cognos
Accidents:		
Accident Report (Risk Management Only)	not recreating	
Accidents: [.pdf file] [.xls file (w/short description)] [.xls file (w/long description)]	Accident (currently only pdf	FA
disc. Reports:	` ' '	
Oriver Safety Course Information: [.pdf file] [.xls file]		FA
Operator Report	FO-O-80 Active Operators	Cognos
Work Order Detail (Internal Only)		FA
uel Reports:		
Fuel Usage by Type Report	FO-F-55 Fuel Usage by Type	Cognos
Fuel Throughput for State-Owned Sites	TBD	
Additional Cognos Reports:	Description	
GO-D-100 Fleet Operations Dashboard	Dashboard includes drills for fuel usage and Vehicle Cost Per Mile Details	Cognos
O-D-105 CSS Dashboard	Set for CSS 2018 Current Data; Will include drills with details in the future	Cognos
O-F-54 Multiple Gascard Transactions on the Same Day		Cognos
O-F-51 Fuel Type Costs by Department	Fuel usage by fuel type, vehicle and misc - with drills for details	Cognos
O-O-81 Operator Take Home Detail	Take Home Details by Year	Cognos
O-V-36 Monthly Utilization Rolling 12 Months	Utilization by Vehicle over rolling 12 month period	Cognos
Public Safety only Reports:	, , ,	,
FO-V-37 Public Safety Vehicle by Mileage Report		Cognos
O-V-38 Public Safety Radio Report		Cognos





To obtain FF access: fill out online form. (Forms, Motorpool, Fleet Focus ID) Click Here For Fleet Focus Login

Click Here For Secured Reports FleetFocus FA allows the State of Utah to capture and analyze all costs associated with owning and operating its fleet of vehicles, including equipment tracking, work order processing, preventive maintenance scheduling, part and fuel inventory and vehicle component warranty costs. FleetFocus FA allows the state to improve our productivity of the fleet while lowering costs and extending the useful life of our vehicles.

If you have any questions contact Amanda Ronan at aronan@utah.gov or 801-538-3586.



Fleet Focus Reports



AssetW**©**RKS





Home Contacts

Reporting /

Reports:

My Favorites

Capital Planning

Cost Analysis

Enterprise Purchasing

□ Equipment Info

Allocation and Assignment

Ad Hoc Reports

Billing Info

SLA

Warranty

Fuel Info

Greenhouse

Incident Info

Motor Pool

NAPA NTD

Operations Info

Parts Info

Purchasing Info

Utilities

Equipment Info\Billing Info

Billing

Notifications

Publish report files to InfoCenter:

Choose File No file chosen

Reports

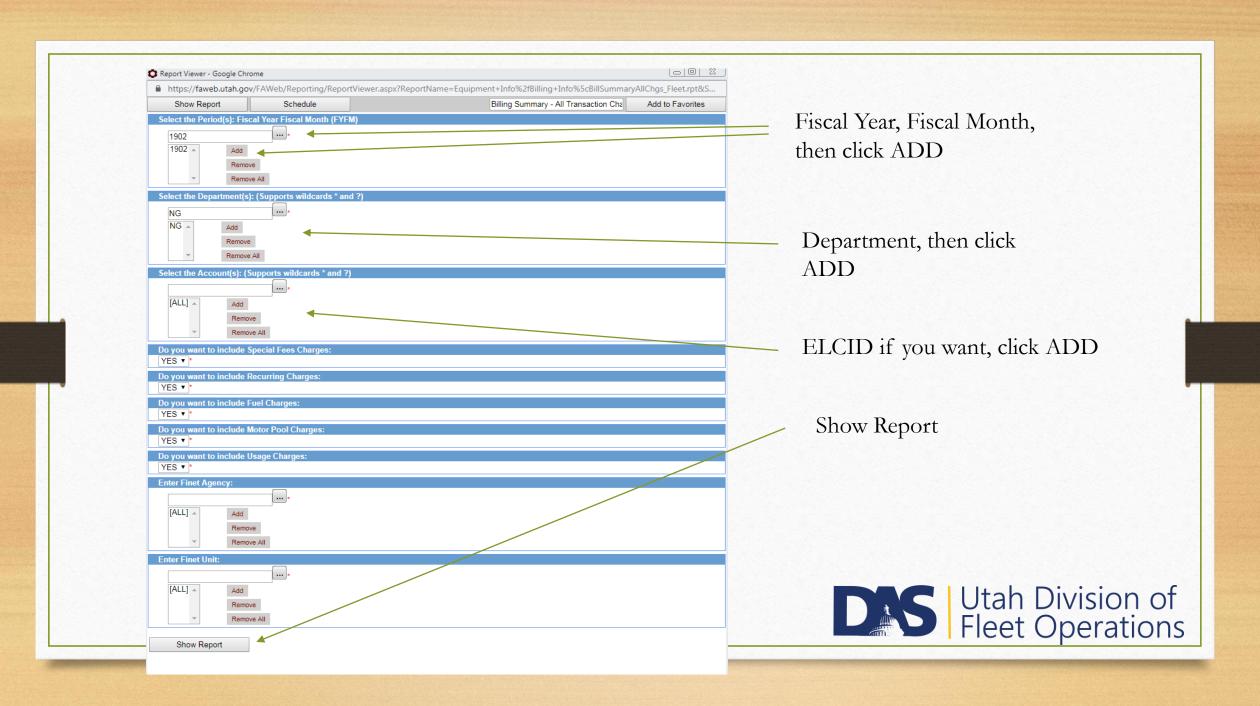
Upload File

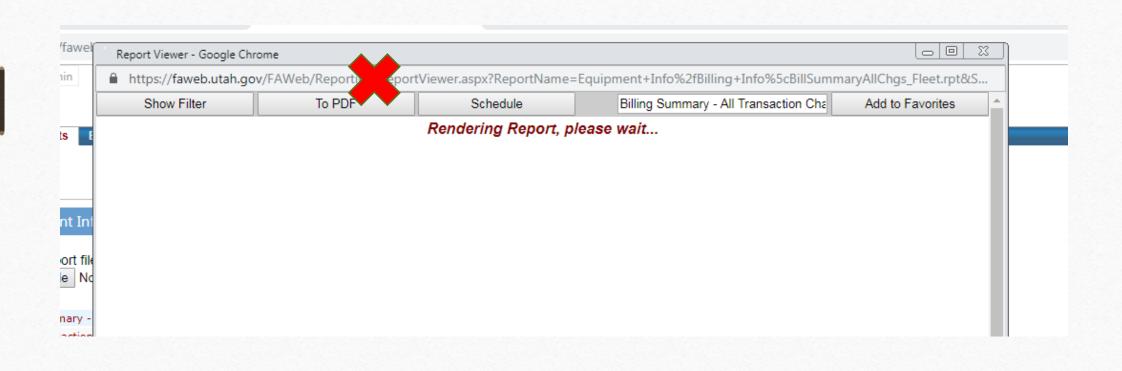
Billing Summary - All Transaction Charges	About	UnPublish	Rpt	XML
Billing Transaction Detail - All Transactions	About	UnPublish	Rpt	XML
Billing Transaction Detail - Fuel Charges	About	UnPublish	Rpt	XML
Billing Transaction Detail - Meter Usage	About	UnPublish	Rpt	XML
Billing Transaction Detail - Monthly Recurring Charges	About	UnPublish	Rpt	XML
Billing Transaction Detail - Motor Pool	About	UnPublish	Rpt	XML
Billing Transaction Detail - One Time Charges	About	UnPublish	Rpt	XML
Billing Transaction Detail - Work Orders	About	UnPublish	Rpt	XML

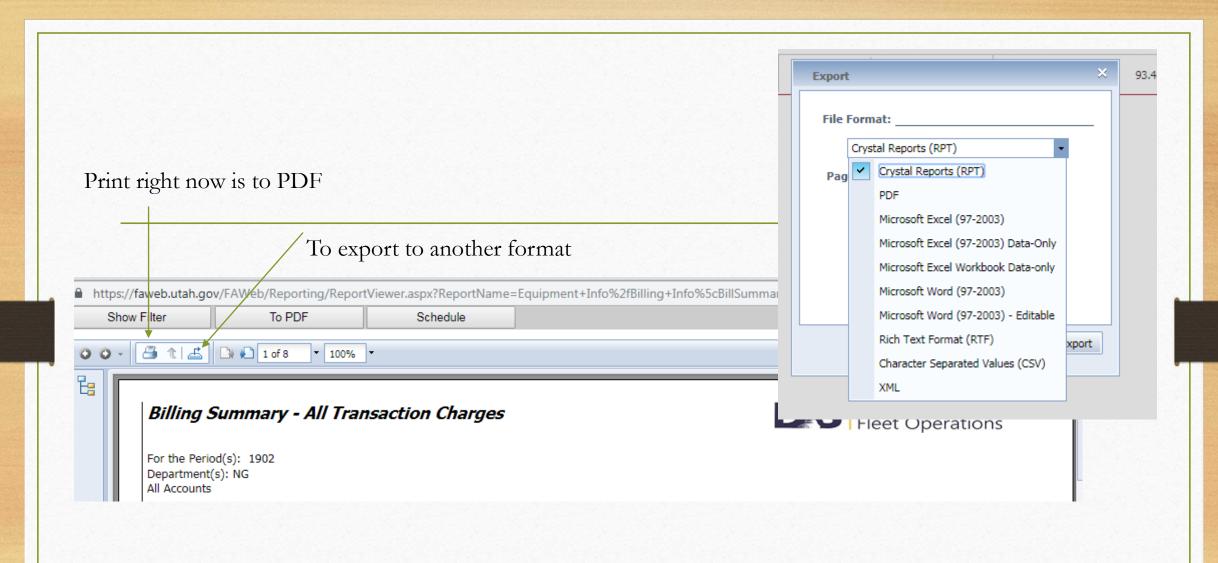
Maxqueue

Work Management

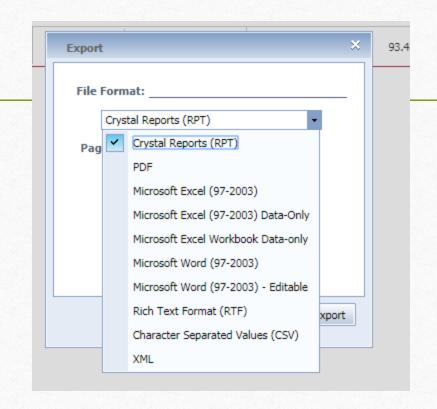














Electric Vehicle

Master Plan



State of Utah Electric Vehicle Master Plan - 2018







Geotab Integration

MYGEOTAB













ezEV - Sawatch



Engine & Maintenance



Zones & Messages



Rules & Groups



Administration



Marketplace

SAWATCH

ezEV Vehicle Assessment

Fleet Summary

Cohort/Dept.

Sort By EV Suitability

****** | 2010 Ford Fusion | Plate: ******

Dept: ********* DIVISION | Equip Group: Light Duty

Miles/Year: 8444 | Cost/Mile: \$0.66 --> \$0.55 EV Cost/Mile OPERATIONAL SAVINGS: \$13,136 NET SAVINGS: \$2,534

















ezEV Suitability Scoring











Recommended Vehicle: 2018 Chevrolet Bolt



In a Chevrolet Bolt (est. 53 kWh usable), we estimate that on 93 percent of the days which this vehicle sees use midday charging would not be needed. For the period under which this vehicle has been measured, midday charging would have been needed on 2 days.



Miles/Year: 6880 | Cost/Mile: \$0.78 --> \$0.58 EV Cost/Mile OPERATIONAL SAVINGS: \$12,279 NET SAVINGS: \$6239

Dept: ************ DIVISION | Equip Group: Light Duty













Recommended Vehicle: 2018 Nissan Leaf



In a Nissan Leaf (est. 36.5 kWh usable), we estimate that on 100 percent of the days which this vehicle sees use midday charging would not be needed. For the period under which this vehicle has been measured, midday charging would not have been needed.

****** | 2011 Dodge Grand Caravan | Plate: ******

Dept: ******** OPERATIONS | Equip Group: Light Duty

Miles/Year: 1205 | Cost/Mile: \$3.83 --> \$NA EV Cost/Mile OPERATIONAL SAVINGS: \$7,588 NET SAVINGS: \$-4,452

























Recommended Vehicle: Optimization Candidate

While this vehicle's role is suited to an EV, it does not travel enough miles per year to generate operational savings, and may be considered a candidate for consolidation with other fleet vehicles in its geography.



Geotab Integration

MYGEOTAB























NA | 2017 NISSAN Roque | Plate:

Dept: None | Equip Group: Light Duty

Miles/Year: 23656 | Cost/Mile: \$0.32 --> \$0.27 EV Cost/Mile OPERATIONAL SAVINGS: \$22,475 NET SAVINGS: \$3,805

Current Ops Metrics







Show EVSE Details

COID "SUS





Whitehall











Recommended Vehicle: 2018 Chevrolet Bolt



In a Chevrolet Bolt (est. 53 kWh usable), we estimate that on 94 percent of the days which this vehicle sees use midday charging would not be needed. For the period under which this vehicle has been measured, midday charging would have been needed on 2 days.

Show EV Details

2018-08-22 thru 2018-09-19

GHG



Hide Details

Estimated EV Metrics

Battery EV

These metrics estimate what the numbers would be if the miles driven by this vehicle had been driven in

Net Fuel Cost Savings: \$137

Greenhouse Gas Savings (lbs): 1285

Fuel Savings(gal): 90

Estimated Fuel Cost: \$217

Electricity Usage(kWh): 729

Electricity Usage Avg/Day(kWh): 36

Electricity Cost: \$80

Usage Totals

These figures are the actual vehicle metrics as measured by the telematics device.

Plug-In Hybrid EV

These metrics estimate what the usage numbers would be if the miles driven by this vehicle had been driven in an PHEV.

Net Fuel Cost Savings: \$51

Greenhouse Gas Savings (lbs): 485

Fuel Savings(gal): 33

Estimated Fuel Cost: \$137

Electricity Usage(kWh): 258

Electricity Usage Avg/Day(kWh): 13

Electricity Cost: \$28

Miles Driven Electric: 664

Miles Driven Gasoline: 1213

Mobility Options and Research

Current Options

E-Bike
UTA
Mileage Reimbursement
On Demand Motor Pool
Enterprise Vehicles
Fleet provided

Research

Key kiosk Ride sharing contract Long term rental





MASOB



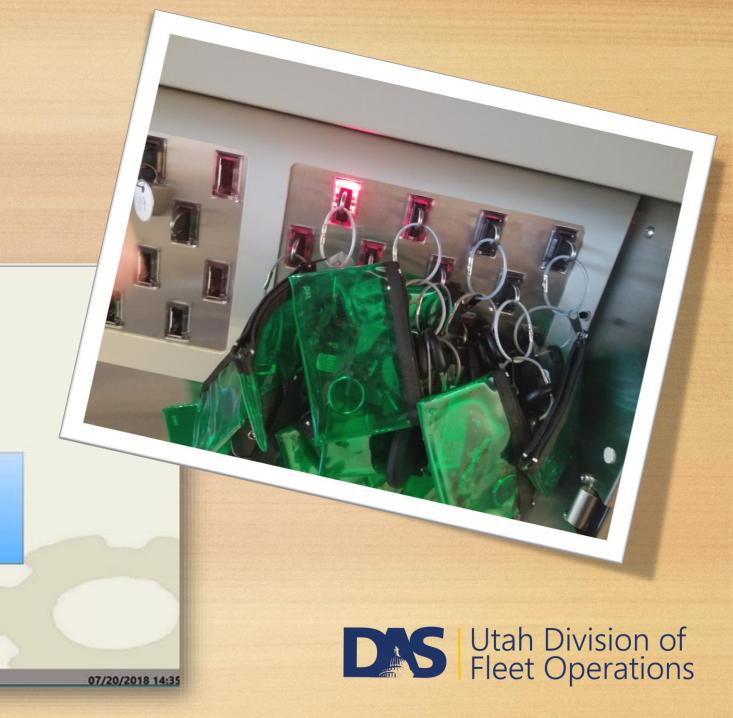
Key Valet



Data Ranges and Criteria

- Implementation date (August 1,2018) through September 30,2018
- Utilization of both Enterprise and the Key Kiosk





FleetFocus KeyValet
Choose Action

Pickup

Return

0

Key Valet at MASOB

Short-Term Success

- Pick up and Return of vehicles with a confirmation code
- Vehicle pick up and return at any time
- Remote Vehicle Status
- Staff time savings as rentals are streamlined through fleet system

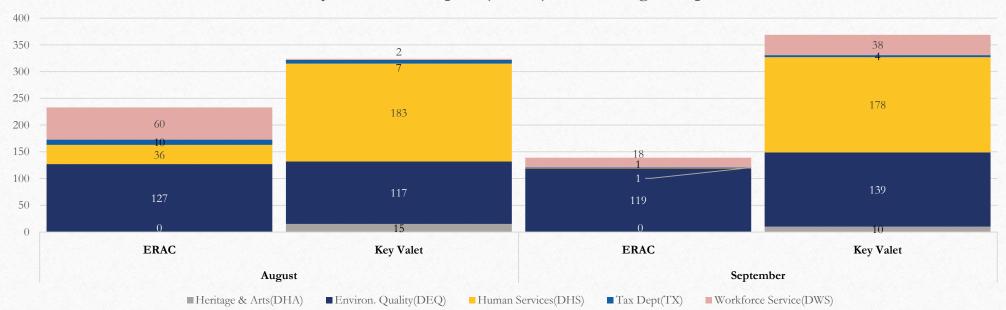
Obstacles

- When the system shuts down, it doesn't restart automatically.
- Understanding integration from KeyValet to Fleet system.
- KeyValet fails to recognize if a vehicle is late which affects subsequent rentals
- Vehicles are not being returned in the condition they were rented



Adoption Rates







Ride Hailing Contract

Why you might ask?



Ride Hailing Contract in Process

- RFP closed May 11, 2018
- Evaluation/Awarded July 13, 2018
- Currently in term negotiation before finalizing the contract(s).



Long Term Rental



Long Term Rental

- What we Tried
 - Long term rentals for seasonal use
 - UDOT Region IV rented vehicles for the road construction season
 - Install equipment without drilling holes in the vehicles
 - Less cost then full year's lease?
 - New vehicles each year

- What we Learned
 - The road construction season is too long for ROI
 - Employees loved it
 - Enterprise is flexible



Driver Safety Committee Training



Major Threshold Violations





Monthly Reports

Three or More Preventable Accidents in Three Years

DEPARTMENT

USID OPERATOR NAME 142873

Accident ID Date of Accident Equipment ID Type of Accident DSC ID

FO18_0500 10/23/2017 1:30:00 PM EQIDXX NO DAMAGE 1802XOPIDX-3PA

ON 10/23/2017 AT APPROXIMATELY 1330 HOURS, THERE WAS DAMAGE TO TRAILER PLATE #XXXXX. ELMER FUDD WAS WORKING ON A PROJECT AT 1234 LOCATION ST IN LAYTON. HE WAS TOWING THE TRAILER WITH STATE VEHICLE PLATE #XXXXXX. WHEN HE ARRIVED AT THE JOB-SITE, HE WAS ATTEMPTING TO BACK THE TRAILER UP INTO THE DRIVEWAY. HE WAS BACKING TO HIS RIGHT AND COULD NOT SEE THAT THERE WAS A TREE IN THE PATH HE WAS BACKING. THERE WAS ANOTHER CAR COMING DOWN THE STREET AND COULD NOT PASS BECAUSE VEHICLE WAS PARTIALLY BLOCKING THE ROAD. HE COULD NOT BACK ANY FURTHER BECAUSE HE HAD HIT THE TREE. HE EXITED HIS VEHICLE TO ASK THE OTHER DRIVER IF THEY COULD BACK UP SO THAT HE COULD PULL HIS VEHICLE AND TRAILER FORWARD TO ALLOW THEM TO PASS. THE OTHER DRIVER MOVED AND FUDD WAS ABLE TO PULL FORWARD AND TO THE SIDE OF THE ROAD TO ALLOW THEM TO PASS. AFTER THAT, HE WAS ABLE TO SUCCESSFULLY BACK THE TRUCK AND TRAILER HID INTO THE DRIVEWAY THERE WAS NO DAMAGE DONE TO STATE VEHICLE PLATE #XXXXXXX. FUDD GOT OUT TO INSPECT THE TRAILER. HE

ROXIMATELY 8 INCHES IN DIAMETER THAT HAD BEEN CAUSED BY

Three or More Moving Violations in a Year

DEPARTMENT

IN .
ion Code Conviction Description DSC ID
Speeding/posted speed and actual speed 1802XOPIDXX-3M
Speed 15+ mph over speed limit CMV 1802XOPIDXX-3M
Failure to use or improper signal 1802XOPIDXX-3M
Speeding/posted speed and actual speed 1802XOPIDXX-3M

1802XOPIDX-3PA

ATE #XXXXX. SUPERVISOR BUGS BUNNY WAS COMPLETING HIS T CORNER PANEL BETWEEN THE REAR WHEEL WELL AND REAR ER 31ý 2017. HE DID NOT NOTICE ANY DAMAGE TO THE VEHICLE

1802XOPIDX-3PA

ATE #XXXXX PULLING HIS ENCLOSED TOOL TRAILERY PLATE TO A EMPTY STALL THE CORNER OF THE FLATBED TRUCK HIT THE E PANELING. THIS INCIDENT OCCURRED AT THE MAGIC



DEPARTMENT

FO18_0650 USERID OPERATOR NAME EIN OPID YEAR MAKE MODEL

Date of Accident Date Reported Type of Accident DSC ID 1802XXXX-XXXX-PA

1/30/2018 9:00:00 AM 2/8/2018 WAITINGRISK

JOHN DOE WAS TRAVELING WEST ON IDREAM STREET APPROACHING THE INTERSECTION AT 007 EAST. JOHN BEGAN TO MOVE INTO THE LEFT TURNING LANE AND STOPPED. JJOHN LOOKED TO HIS RIGHT AND COULD SEE A SILVER RAM TRUCK SOUTHBOUND ON 007 EAST PREPARING TO MAKE A LEFT TU

DEPARTMENT

USERID OPERATOR NAME EIN

Conviction Date Validation Date Violation Description 12/1/2017 11/10/2017

Texting/driving

DSC ID



3 Preventable Accidents 3 yrs

"One and Done" violations

3 Moving violations in 12 Months

Unauthorized use or abuse of vehicle

DSC

Reviews

Validated Citizen Complaints

Mobile Device Usage while Driving

Telematic Violations

DSC makes determination



Fleet Operations



Report to Return

Department	Operator Info	EIN	MVID	Threshold Violation	Туре
ADMINISTRATIVE SERVICES			1711XXXX_XXXX-PA		Preventable Accident
ADMINISTRATIVE SERVICES			1711XXXX_XXXX-PA		Preventable Accident
ADMINISTRATIVE SERVICES			1711XXXX_XXXX-PA		Preventable Accident
ADMINISTRATIVE SERVICES			1711XXXX_XXXX-PA		Preventable Accident
ADMINISTRATIVE SERVICES			1711XXXX_XXXX-PA		Preventable Accident
ADMINISTRATIVE SERVICES			1802XXXXX-3PA	Υ	3+ Preventable Accident
ADMINISTRATIVE SERVICES			1802XXXXXXX-MV	Υ	Major Moving Violation
ADMINISTRATIVE SERVICES			1802XXXX_XXXX-PA		Preventable Accident
ADMINISTRATIVE SERVICES			1802XXXX_XXXX-PA		Preventable Accident
ADMINISTRATIVE SERVICES			1802XXXX_XXXX-PA		Preventable Accident
ADMINISTRATIVE SERVICES			1802XXXX_XXXX-PA		Preventable Accident



DSC is Required to Meet

R27-7-4

- (4) Each agency Driver Safety Committee shall meet monthly, except in cases when there are not items to review. The items to review are the preventability determination of any accidents and any major threshold violations committed in the previous month. The Driver Safety Committee shall report to the division its accident and major threshold determination and any actions taken.
- (5) If an agency Driver Safety Committee does not send the monthly Driver Safety Committee report as specified in R27-7-4(4), the initial preventability determination of any accidents will stand. A driver may appeal this accident determination to the Driver Eligibility Board pursuant to Section R27-2.
- (6) The Driver Eligibility Board may recommend disciplinary actions for agency drivers to the agency when it is acting on behalf of the agency Driver Safety Committee.



If Your Agency Doesn't Have a DSC

R27-7-4(7) If an agency has fewer than five employees, the agency head may perform the duties of the Driver Safety Committee outlined in rule. In the event the agency head is the driver to be reviewed, the review may be done by the Driver Eligibility Board. Appeals from the affected agency head will be heard by the Executive Director of the Department of Administrative Services, or designee and shall follow the appeal process outlined in rule.



RIGHT TO APPEAL

Pursuant to procedures outlined in Rule R27-2, a driver declared ineligible to operate a state vehicle by the Driver Safety Committee may appeal that determination to the Driver Eligibility Board. An appeal to the Driver Eligibility Board must be made in writing within 30 days from the date the Driver Safety Committee issues its decision. - R27-7-3 (5)





Questions?

